When you turn the tape back on you will find out what your reactions to these forty-eight situations say about your explanatory style. Before turning the tape back on, however, you may want to take the first steps in completing the scoring key at the bottom of the test. Don't worry about what these codes mean for now; they will be explained to you on the tape.

On the line on the scoring key marked **PmB**, write the total of the number values (0 or 1) that correspond to your answers to the questions marked **PmB** on the test—questions 5, 13, 20, 21, 29, 33, 42, and 46. The total should be no lower than 0 and no higher than 8.

Do the same for the questions marked **PmG**, **PvB**, **PvG**, **PsB** and **PsG** and write those totals on the appropriate lines in the scoring key. Again, each total should be in the 0-8 range. For easy reference, here is a guide to the questions and their codes:

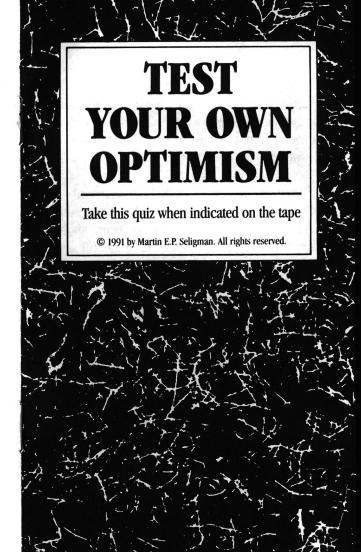
**PmG:** Questions 2, 10, 14, 15, 24, 26, 38 and 40.

**PvB:** Questions 8, 16, 17, 18, 22, 32, 44 and 48.

**PvG:** Questions 6, 7, 28, 31, 34, 35, 37 and 43.

**PsB:** Questions 3, 9, 19, 25, 30, 39, 41 and 47.

**PsG:** Questions 1, 4, 11, 12, 23, 27, 36 and 45. Now you are ready to turn the tape back on.



Take as much time as you need to answer each of the questions. On average the test takes about fifteen minutes. There are no right or wrong answers.

Read the description of each situation and vividly imagine it happening to you. You have probably not experienced some of the situations, but that doesn't matter. Perhaps neither response will seem to fit; go ahead anyway and circle either A or B, choosing the cause likelier to apply to you. You may not like the way some of the responses sound, but don't choose what you think you should say or what would sound right to other people; choose the response you'd be likelier to have.

Circle only one response for each question. Ignore the letter and number codes for now.

1. PsG	The project you are in charge of is a great success.	
	A. I kept a close watch over everyone's work.	1
	<b>B.</b> Everyone devoted a lot of time and energy to it.	0
2. PmG	You and your spouse (boyfriend/girlfriend) make up after a fight.	
	A. I forgave him/her.	0
	B. I'm usually forgiving.	1
3.	You get lost driving to a friend's house.	
<b>PsB</b>	A. I missed a turn.	1
	<b>B.</b> My friend gave me bad directions.	0
4. PsG	Your spouse (boyfriend/girlfriend) surprises you with a gift.	
	A. He/she just got a raise at work.	0
	B. I took him/her out to a special dinner	
	the night before.	1
5.	You forget your spouse's (boyfriend's/	
PmB	girlfriend's) birthday.	
	A. I'm not good at remembering birthdays.	1
	<b>B.</b> I was preoccupied with other things.	0
6.	You get a flower from a secret admirer.	
PvG	A. I am attractive to him/her.	0
	B. I am a popular person.	1

7. PvG	You run for a community office position and you win.	
	A. I devote a lot of time and energy to campaigning.	0
	B. I work very hard at everything I do.	1
8.	You miss an important engagement.	
PvB	A. Sometimes my memory fails me.	- 1
	B. I sometimes forget to check my	
	appointment book.	0
9.	You run for a community office position and	
<b>PsB</b>	you lose.	
	A. I didn't campaign hard enough.	1
	<b>B.</b> The person who won knew more people.	0
10.	You host a successful dinner.	
mG	A. I was particularly charming that night.	0
	B. I am a good host.	1
11.	You stop a crime by calling the police.	
PsG	A. A strange noise caught my attention.	0
	B. I was alert that day.	1
12.	You were extremely healthy all year.	
<b>PsG</b>	A. Few people around me were sick, so	
	I wasn't exposed.	0
	B. I made sure I ate well and got	•
	enough rest.	1

13. PmB	You owe the library ten dollars for an overdue book.	
	A. When I am really involved in what I am reading, I often forget when it's due.	1
	<b>B.</b> I was so involved in writing the report that I forgot to return the book.	0
14.	Your stocks make you a lot of money.	
PmG	A. My broker decided to take on something new.	0
	<b>B.</b> My broker is a top-notch investor.	1
15.	You win an athletic contest.	
PmG	A. I was feeling unbeatable.	0
	B. I train bard.	1
16.	You fail an important examination.	
PvB	A. I wasn't as smart as the other people	
	taking the exam.	1
	B. I didn't prepare for it well.	0
17.	You prepared a special meal for a friend and	
PvB	he/she barely touched the food.	
	A. I wasn't a good cook.	1
	<b>B.</b> I made the meal in a rush.	0
18.	You lose a sporting event for which you have	
PvB	been training for a long time.	
	A. I'm not very athletic.	1
	<b>B.</b> I'm not good at that sport.	0

19. PsB	Your car runs out of gas on a dark street late at night.		25. PsB	You buy your spouse (boyfriend/girlfriend) a gift and he/she doesn't like it.	
	A. I didn't check to see how much gas was			A. I don't put enough thought into things	
	in the tank.	1		like that.	1
	B. The gas gauge was broken.	0		B. He/she has very picky tastes.	0
20.	You lose your temper with a friend.		26.	You do exceptionally well in a job interview.	
PmB	A. He/she is always nagging me.	1	PmG	A. I felt extremely confident during the	
	<b>B.</b> He/she was in a hostile mood.	0		interview.	0
				B. I interview well.	1
21.	You are penalized for not returning your				
PmB	income-tax forms on time.		<b>27.</b>	You tell a joke and everyone laughs.	
	A. I always put off doing my taxes.	1	PsG	A. The joke was funny.	0
	B. I was lazy about getting my taxes done			B. My timing was perfect.	1
	this year.	0			
			28.	Your boss gives you too little time in which	
22. PvB	You ask a person out on a date and he/she says no.		PvG	to finish a project, but you get it finished anyway.	
	A. I was a wreck that day.	1		A. I am good at my job.	0
	B. I got tongue-tied when I asked him/her			B. I am an efficient person.	1
	on the date.	0			
			29.	You've been feeling run-down lately.	
23.	A game-show host picks you out of the audi-		PmB	A. I never get a chance to relax.	1
<b>PsG</b>	ence to participate in the show.			B. I was exceptionally busy this week.	0
	A. I was sitting in the right seat.	0			
	B. I looked the most enthusiastic.	1	30. PsB	You ask someone to dance and he/she says no.	
24.	You are frequently asked to dance at a party.			A. I am not a good enough dancer.	1
PmG	A. I am outgoing at parties.	1		B. He/she doesn't like to dance.	0
	B. I was in perfect form that night.	0		Topographic Company (Company) (Compa	
	and the Jean Jean and the	-			

31. PvG	You save a person from choking to death.  A. I know a technique to stop someone from choking.  B. I know what to do in crisis situations.	0	36. PşG	You have a wonderful time at a party.  A. Everyone was friendly.  B. I was friendly.	0
	B. I know what to do in crisis situations.		27	Vous doctor tells you that you are in good	
32.	Your romantic partner wants to cool things		37. PvG	Your doctor tells you that you are in good physical shape.	
PvB	off for a while.		rvu	A. I make sure I exercise frequently.	0
	A. I'm too self-centered.	1		B. I am very health-conscious.	1
	B. I don't spend enough time with			B. I am very seams conservate.	
	him/her.	0	38.	Your spouse (boyfriend/girlfriend) takes	
			PmG	you away for a romantic weekend.	
33.	A friend says something that hurts your			A. He/she needed to get away for a	
PmB	feelings.			few days.	0
	A. She always blurts things out without			B. He/she likes to explore new areas.	1
	thinking of others.	1			
	B. My friend was in a bad mood and took		39.	Your doctor tells you that you eat too	
	it out on me.	0	PsB	much sugar.	
				A. I don't pay much attention to my diet.	1
34.	Your employer comes to you for advice.			B. You can't avoid sugar, it's in	
PvG	A. I am an expert in the area about which			everything.	0
	I was asked.	0			
	<b>B.</b> I am good at giving useful advice.	1	40.	You are asked to head an important project.	
			PmG	A. I just successfully completed a similar	
35.	A friend thanks you for helping him/her get			project.	0
PvG	through a bad time.			B. I am a good supervisor.	1
	A. I enjoy belping bim/ber through				
	tough times.	0	41.	You and your spouse (boyfriend/girlfriend)	
	B. I care about people.	1	PsB	have been fighting a great deal.	
				A. I bave been feeling cranky and pressured lately.	1
				B. He/she has been hostile lately.	0

42.	You tall down a great deal while skiing.	
<b>PmB</b>	A. Skiing is difficult.	1
	B. The trails were icy.	0
43.	You win a prestigious award.	
PvG	A. I solved an important problem.	0
	B. I was the best employee.	1
44.	Your stocks are at an all-time low.	
PvB	A. I didn't know much about the business	
	climate at the time.	1
	B. I made a poor choice of stocks.	0
45.	You win the lottery.	
<b>PsG</b>	A. It was pure chance.	0
	B. I picked the right numbers.	1
46. PmB	You gain weight over the holidays and you can't lose it.	
	A. Diets don't work in the long run.	1
	B. The diet I tried didn't work.	0
<del>4</del> 7.	You are in the hospital and few people come	
<b>PsB</b>	to visit.	
	A. I'm irritable when I am sick.	1
	B. My friends are negligent about things	
	like that.	0

<b>48</b> .	They won't honor your credit card at a store.	
PvB	A. I sometimes overestimate how much	
	money I have.	1
	B. I sometimes forget to pay my credit-	
	card bill.	0



## **SCORING KEY**

PmB		PmG
PvB		PvG
	HoB	
PsB		PsG
Total B		Total G
	G-B	